

October 26, 2017

LendingTree Reports Record 3Q 2017 Results; Increasing Full-Year 2017 Guidance

- Record Consolidated Revenue of \$171.5 million; up 81% over 3Q 2016
- Record Revenue from Mortgage products of \$73.8 million; up 38% over 3Q 2016
- Record Revenue from Non-mortgage products of \$97.7 million; up 138% over 3Q 2016
- GAAP Net Income from Continuing Operations of \$10.1 million or \$0.74 per diluted share
- Record Variable Marketing Margin of \$59.1 million; up 63% over 3Q 2016
- Record Adjusted EBITDA of \$34.7 million; up 88% over 3Q 2016
- Adjusted Net Income per share of \$1.17; up 65% over 3Q 2016

CHARLOTTE, N.C., Oct. 26, 2017 /PRNewswire/ -- LendingTree, Inc. (NASDAQ: TREE), operator of <u>LendingTree.com</u>, the nation's leading online loan marketplace, today announced results for the quarter ended September 30, 2017.



"We're incredibly proud to report our record third quarter financial results which marks LendingTree's 9th consecutive quarter of record adjusted EBITDA and an all-time quarterly record in non-mortgage revenue, representing 57 percent of total company revenue," said Doug Lebda, founder, chairman and CEO. "While we continue to diversify the business, we're also seeing secular growth in mortgage despite industry headwinds, further accelerating market share gains. We believe the momentum in the third quarter sets us up well for exceptional growth and profitability in 2018 and beyond."

"With 81 percent revenue growth and record adjusted EBITDA, the third quarter's results significantly exceeded expectations across the board," said J.D. Moriarty, LendingTree's Chief Financial Officer. "We are achieving real scale in new areas, offering additional growth opportunities while further reducing interest rate exposure and other macro-economic risks. Given the strength of our business, we are increasing our outlook for the year."

Third Quarter 2017 Business Highlights

- Record revenue from mortgage products of \$73.8 million represents an increase of 38% over third quarter 2016 driven by strong growth in both purchase and refinance revenues at 87% and 24%, respectively. According to Mortgage Bankers Association, originations industry-wide were down 16% in the comparable period.
- Record revenue from non-mortgage products of \$97.7 million in the third quarter represents an increase of 138% over the third quarter 2016 and increased to 57% of total revenue compared to 43% one year ago.
- Home equity revenue growth accelerated, increasing \$9.0 million, or 176% over third quarter 2016, and marked the eighth consecutive quarter of year-over-year growth exceeding 100%.
- Personal loans revenue of \$25.4 million grew 44% over third quarter 2016 and grew 24% sequentially.
- Revenue from our credit card offerings grew to \$39.4 million in 3Q compared to just \$6.6 million in 3Q 2016. On a proforma basis, giving effect to the CompareCards and MagnifyMoney acquisitions as if they had occurred on January 1, 2016, credit cards revenue grew 43%.
- More than 6.5 million consumers have now signed up for free credit scores and savings alerts through My LendingTree, and the volume of new enrollments accelerated. Revenue contribution from MyLendingTree grew 96% in the third quarter compared to the prior year period as new features and smarter savings alerts are driving increased engagement.

		3Q 2017	,	2Q 2017	,	Q/ % Ch	'Q ange		3Q 201	6	Y/' % Cha	-
Revenue by Product												
Mortgage Products (1)	\$	73.8		\$ 71.5		3	%	\$	53.5		38	%
Non-Mortgage Products (2)		97.7		 81.3		20	%	l	41.0		138	%
Total Revenue	\$	171.5		\$ 152.8		12	%	\$	94.6		81	%
Non-Mortgage % of Total		57	%	53	%				43	%		
Income Before Income Taxes	\$	14.4		\$ 7.9		82	%	\$	14.0		3	%
Income Tax (Expense) Benefit	_\$_	(4.3)		\$ 0.1				_\$	(6.7)			
Net Income from Continuing Operations	\$	10.1		\$ 8.0		26	%	\$	7.3		38	%
Net Income from Cont. Ops. % of Revenue		6	%	5	%				8	%		
Net Income per Share from Cont. Ops.												
Basic	\$	0.84		\$ 0.67		25	%	\$	0.62		35	%
Diluted	\$	0.74		\$ 0.59		25	%	\$	0.57		30	%
Selling and Marketing Expense												
Variable Selling & Marketing Expense (3)	\$	112.4		\$ 104.4		8	%	\$	58.2		93	%
Non-variable Selling & Marketing		6.1		 4.7		30	%	l	4.6		33	%
Selling and Marketing Expense	\$	118.5		\$ 109.1		9	%	\$	62.8		89	%
Variable Marketing Margin (4)	\$	59.1		\$ 48.3		22	%	\$	36.3		63	%
Variable Marketing Margin % of Revenue		34	%	32	%				38	%		
Adjusted EBITDA (4)	\$	34.7		\$ 27.0		29	%	\$	18.5		88	%
Adjusted EBITDA % of Revenue (4)		20	%	18	%				20	%		
Adjusted Net Income (4)	\$	16.1		\$ 12.2		32	%	\$	9.1		77	%
Adjusted Net Income per Share (4)	\$	1.17		\$ 0.90		30	%	s	0.71		65	%

- (1) Includes the purchase mortgage and refinance mortgage products.
- (2) Includes the home equity, reverse mortgage, personal loan, credit card, small business loan, student loan, auto loan, home services, insurance, deposit and personal credit products.
- (3) Defined as the portion of selling and marketing expense attributable to variable costs paid for advertising, direct marketing and related expenses, which excludes overhead, fixed costs and personnel-related expenses.
- (4) Variable Marketing Margin, Variable Marketing Margin % of Revenue, Adjusted EBITDA, Adjusted EBITDA % of revenue, Adjusted Net Income and Adjusted Net Income per Share are non-GAAP measures. Please see "LendingTree's Reconciliation of Non-GAAP Measures to GAAP" and "LendingTree's Principles of Financial Reporting" below for more information.

Third Quarter 2017 Financial Highlights

- Record consolidated revenue of \$171.5 million represents an increase of \$76.9 million, or 81%, over revenue in the third quarter 2016.
- GAAP net income from continuing operations of \$10.1 million, or \$0.74 per diluted share.
- Record Variable Marketing Margin of \$59.1 million represents an increase of \$22.8 million, or 63%, over third quarter 2016
- Record Adjusted EBITDA of \$34.7 million increased \$16.2 million, or 88%, over third quarter 2016.
- Adjusted Net Income per share of \$1.17 represents growth of 65% over third quarter 2016.
- During the quarter, the company repurchased 42 thousand shares of its stock at a weighted-average price per share of \$237 for aggregate consideration of \$10.0 million. As of September 30, 2017, the company has \$38.7 million in repurchase authorization remaining.

Business Outlook - 2017

LendingTree is revising Revenue, Variable Marketing Margin and Adjusted EBITDA guidance for full-year 2017, as follows:

Revenue is anticipated to be in the range of \$603 - \$608 million, representing growth of 57% - 58% over full-year 2016 and an increase from prior guidance of \$580 - \$590 million.

- Variable Marketing Margin is anticipated to be \$202 \$205 million compared to prior guidance of \$190 \$195 million.
- Adjusted EBITDA is anticipated to be in the range of \$111 \$113 million, up 59% 62% over full-year 2016 and an increase from prior guidance of \$103 \$106 million.

For fourth quarter 2017:

- Revenue of \$146 \$151 million, representing growth of 45% 50% over 4Q 2016.
- Variable Marketing Margin of \$51 \$54 million.
- Adjusted EBITDA in the range of \$25.5 \$27.5 million, up 35% 45% over 4Q 2016.

LendingTree is not able to provide a reconciliation of projected Variable Marketing Margin or Adjusted EBITDA to the most directly comparable expected GAAP results due to the unknown effect, timing and potential significance of the effects of legal matters, contingent consideration and income taxes. These expenses or benefits have in the past, and may in the future, significantly affect GAAP results in a particular period.

Quarterly Conference Call

A conference call to discuss LendingTree's third quarter 2017 financial results will be webcast live today, October 26, 2017 at 9:00 AM Eastern Time (ET). The live audiocast is open to the public and will be available on LendingTree's investor relations website at http://investors.lendingtree.com/. The call may also be accessed toll-free via phone at (877) 606-1416. Callers outside the United States and Canada may dial (707) 287-9313. Following completion of the call, a recorded replay of the webcast will be available on LendingTree's investor relations website until 12:00 PM ET on Thursday, November 2, 2017. To listen to the telephone replay, call toll-free (855) 859-2056 with passcode #98763739. Callers outside the United States and Canada may dial (404) 537-3406 with passcode #98763739.

LENDINGTREE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended September 30,				Nine Mo Septe	onths Ei ember 3						
		2017		2016		2017		2016				
	(in thousands, except per share amounts)											
Revenue	\$	171,494	\$	94,558	\$	456,782	\$	283,561				
Costs and expenses:												
Cost of revenue (exclusive of depreciation and amortization shown												
separately below) (1)		4,388		3,392		12,143		10,329				
Selling and marketing expense (1)		118,538		62,819		320,930		192,416				
General and administrative expense (1)		17,920		9,008		41,561		26,820				
Product development (1)		4,805		3,718		12,492		11,384				
Depreciation		1,798		1,286		5,309		3,458				
Amortization of intangibles		3,817		166		9,034		263				
Change in fair value of contingent consideration		2,501		_		20,640		_				
Severance				_		404		72				
Litigation settlements and contingencies		272		19		961		109				
Total costs and expenses		154,039		80,408		423,474		244,851				
Operating income		17,455		14,150		33,308		38,710				
Other income (expense), net:												
Interest expense, net		(2,804)		(141)		(4,048)		(424)				
Other (expense) income		(228)		_		(215)		_				
Income before income taxes		14,423		14,009		29,045		38,286				
Income tax expense		(4,292)		(6,729)		(3,109)		(15,099)				
Net income from continuing operations		10,131		7,280		25,936		23,187				
Loss from discontinued operations, net of tax		(1,011)		(664)		(2,632)		(3,017)				
Net income and comprehensive income	\$	9,120	\$	6,616	\$	23,304	\$	20,170				
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Weighted average shares outstanding:		44.000		44 754		44.004		44.007				
Basic		11,999		11,754		11,931		11,827				
Diluted		13,774		12,742		13,625		12,782				
Income per share from continuing operations:	•	0.04	•	0.00	•	0.47	•	4.00				
Basic	\$	0.84	\$	0.62	\$	2.17	\$	1.96				
Diluted	\$	0.74	\$	0.57	\$	1.90	\$	1.81				

Loss per share from discontinued operations:				
Basic	\$ (80.0)	\$ (0.06)	\$ (0.22)	\$ (0.26)
Diluted	\$ (0.07)	\$ (0.05)	\$ (0.19)	\$ (0.24)
Net income per share:				
Basic	\$ 0.76	\$ 0.56	\$ 1.95	\$ 1.71
Diluted	\$ 0.66	\$ 0.52	\$ 1.71	\$ 1.58
(1) Amounts include non-cash compensation, as follows:				
Cost of revenue	\$ 41	\$ 29	\$ 129	\$ 99
Selling and marketing expense	1,366	737	2,543	2,118
General and administrative expense	5,864	1,072	8,684	3,511
Product development	667	510	1.712	1.682

LENDINGTREE, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited)

	Se	eptember 30, 2017	De	ecember 31, 2016
	(in	thousands, ex		
ASSETS:				,
Cash and cash equivalents	\$	345,239	\$	91,131
Restricted cash and cash equivalents		4,087		4,089
Accounts receivable, net		64,128		41,382
Prepaid and other current assets		9,690		4,021
Total current assets		423,144		140,623
Property and equipment, net		35,345		35,462
Goodwill		113,558		56,457
Intangible assets, net		85,265		71,684
Deferred income tax assets		17,737		14,610
Other non-current assets		826		810
Non-current assets of discontinued operations		3,781		3,781
Total assets	\$	679,656	\$	323,427
LIABILITIES:				
Accounts payable, trade	\$	3,552	\$	5,593
Accrued expenses and other current liabilities		68,744		49,403
Current contingent consideration		24,014		_
Current liabilities of discontinued operations		13,396		11,711
Total current liabilities		109,706		66,707
Long-term debt		235,120		_
Non-current contingent consideration		30,544		23,600
Other non-current liabilities		1,473		1,685
Total liabilities		376,843		91,992
Commitments and contingencies				
SHAREHOLDERS' EQUITY:				
Preferred stock \$.01 par value; 5,000,000 shares authorized; none issued or outstanding		_		_
Common stock \$.01 par value; 50,000,000 shares authorized; 14,174,357 and 13,955,378 shares				
issued, respectively, and 11,968,459 and 11,791,633 shares outstanding, respectively		142		140
Additional paid-in capital		1,076,748		1,018,010
Accumulated deficit		(700,628)		(722,630)
Treasury stock; 2,205,898 and 2,163,745 shares, respectively		(74,086)		(64,085)
Noncontrolling interest		637		_
Total shareholders' equity		302,813		231,435
Total liabilities and shareholders' equity	\$	679,656	\$	323,427

Below is a reconciliation of net income from continuing operations to Variable Marketing Margin and net income from continuing operations % of revenue to Variable Marketing Margin % of revenue. See "LendingTree's Principles of Financial Reporting" for further discussion of the Company's use of these non-GAAP measures.

			Т	hree	Months	Ende	ed		
	Se	eptember	30,		June 30	,	Se	ptember	30,
		2017		-	2017			2016	
Net income from continuing operations	\$	10,131		\$	8,007	-	\$	7,280	
Net income from continuing operations % of revenue		6	%		5	%		8	%
Adjustments to reconcile to Variable Marketing Margin:									
Cost of revenue		4,388			4,164			3,392	
Non-variable selling and marketing expense (1)		6,118			4,681			4,583	
General and administrative expense		17,920			12,094			9,008	
Product development		4,805			4,064			3,718	
Depreciation		1,798			1,808			1,286	
Amortization of intangibles		3,817			2,608			166	
Change in fair value of contingent consideration		2,501			9,393			_	
Severance		_			247			_	
Litigation settlements and contingencies (2)		272			285			19	
Interest expense, net		2,804			1,079			141	
Other expense (income)		228			(13)			_	
Income tax expense (benefit)		4,292			(104)			6,729	
Variable Marketing Margin	\$	59,074		\$	48,313		\$	36,322	
Variable Marketing Margin % of revenue		34	%		32	%		38	%

⁽¹⁾ Defined as the portion of selling and marketing expense not attributable to variable costs paid for advertising, direct marketing and related expenses. Includes overhead, fixed costs and personnel-related expenses.

Below is a reconciliation of net income from continuing operations to adjusted EBITDA and net income from continuing operations % of revenue to adjusted EBITDA % of revenue. See "LendingTree's Principles of Financial Reporting" for further discussion of the Company's use of these non-GAAP measures.

			Т	hree	Months	Ende	ed		
	Se	eptember 2017	30,		June 30, 2017	,	Se	ptember 2016	30,
Net income from continuing operations	\$	10,131		\$	8,007	-	\$	7,280	
Net income from continuing operations % of revenue		6	%		5	%		8	%
Adjustments to reconcile to Adjusted EBITDA:									
Non-cash compensation		7,938			2,900			2,348	
Loss on disposal of assets		364			36			121	
Acquisition expense		320			488			362	
Change in fair value of contingent consideration		2,501			9,393			_	
Severance		_			247			_	
Litigation settlements and contingencies (1)		272			285			19	
Depreciation		1,798			1,808			1,286	
Amortization of intangibles		3,817			2,608			166	
Rental depreciation and amortization of intangibles		486			263			_	
Interest expense, net		2,804			1,079			141	
Income tax expense (benefit)		4,292			(104)			6,729	
Adjusted EBITDA	\$	34,723		\$	27,010		\$	18,452	
Adjusted EBITDA % of revenue		20	%		18	%		20	%

⁽¹⁾ Includes legal fees for certain patent litigation.

⁽²⁾ Includes legal fees for certain patent litigation.

Below is a reconciliation of net income from continuing operations to Adjusted Net Income and net income per diluted share from continuing operations to Adjusted Net Income per share. See "LendingTree's Principles of Financial Reporting" for further discussion of the Company's use of these non-GAAP measures.

	Three Months Ended					
	Se	otember 30,		June 30,		tember 30
		2017		2017		2016
Non-cash compensation Loss on disposal of assets Acquisition expense Change in fair value of contingent consideration		10,131	\$	8,007	\$	7,280
Adjustments to reconcile to Adjusted Net Income:						
Non-cash compensation		7,938		2,900		2,348
Loss on disposal of assets		364		36		121
Acquisition expense		320		488		362
Change in fair value of contingent consideration		2,501		9,393		_
Severance		_		247		_
Litigation settlements and contingencies (1)		272		285		19
Income tax benefit from adjusted items		(4,581)		(5,340)		(1,047)
Excess tax benefit from stock-based compensation		(811)		(3,840)		_
Adjusted net income	\$	16,134	\$	12,176	\$	9,083
Net income per diluted share from continuing operations	\$	0.74	\$	0.59	\$	0.57
Adjustments to reconcile net income from continuing operations to Adjusted Net						
Income		0.43		0.31		0.14
Adjusted net income per share	\$	1.17	\$	0.90	\$	0.71
Weighted average diluted shares outstanding		13,774		13,604		12,742

⁽¹⁾ Includes legal fees for certain patent litigation.

LENDINGTREE'S PRINCIPLES OF FINANCIAL REPORTING

LendingTree reports the following non-GAAP measures as supplemental to GAAP:

- Variable Marketing Margin
- Variable Marketing Margin % of revenue
- Earnings Before Interest, Taxes, Depreciation and Amortization, as adjusted for certain items discussed below ("Adjusted EBITDA")
- Adjusted EBITDA % of revenue
- Adjusted Net Income
- Adjusted Net Income per share

Variable Marketing Margin is a measure of the operating efficiency of the Company's operating model, measuring revenue after subtracting variable marketing costs that directly influence revenue. The Company's operating model is highly sensitive to the amount and efficiency of variable marketing expenditures, and the Company's proprietary systems are able to make rapidly changing decisions concerning the deployment of variable marketing expenditures (primarily but not exclusively online and mobile advertising placement) based on proprietary and sophisticated analytics. Variable Marketing Margin and Variable Marketing Margin % of revenue are primary metrics by which the Company measure the effectiveness of its marketing efforts.

Adjusted EBITDA and Adjusted EBITDA % of revenue are primary metrics by which LendingTree evaluates the operating performance of its businesses, on which its marketing expenditures and internal budgets are based and, in the case of Adjusted EBITDA, by which management and many employees are compensated.

Adjusted Net Income and Adjusted Net Income per share supplement GAAP income from continuing operations and GAAP income per diluted share from continuing operations by enabling investors to make period to period comparisons of those components of the nearest comparable GAAP measures that management believes better reflect the underlying financial performance of the Company's business operations during particular financial reporting periods. Adjusted Net Income and Adjusted Net Income per share exclude certain amounts, such as non-cash compensation, non-cash asset impairment charges, gain/loss on disposal of assets, severance, litigation settlements, contingencies and legal fees for certain patent litigation, acquisition and disposition income or expenses including with respect to changes in fair value of contingent

consideration, one-time items which are recognized and recorded under GAAP in particular periods but which might be viewed as not necessarily coinciding with the underlying business operations for the periods in which they are so recognized and recorded, the effects to income taxes of the aforementioned adjustments and any excess tax benefit or expense associated with stock-based compensation recorded in net income in conjunction with FASB pronouncement ASU 2016-09. LendingTree believes that Adjusted Net Income and Adjusted Net Income per share are useful financial indicators that provide a different view of the financial performance of the Company than Adjusted EBITDA (the primary metric by which LendingTree evaluates the operating performance of its businesses) and the GAAP measures of net income from continuing operations and GAAP income (loss) per diluted share from continuing operations.

These non-GAAP measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. LendingTree provides and encourages investors to examine the reconciling adjustments between the GAAP and non-GAAP measures set forth above.

Definition of LendingTree's Non-GAAP Measures

Variable Marketing Margin is defined as revenue less the portion of selling & marketing expense attributable to variable costs paid for advertising, direct marketing and related expenses, which excludes overhead, fixed costs and personnel-related expenses.

EBITDA is defined as net income from continuing operations excluding interest, income taxes, amortization of intangibles and depreciation.

Adjusted EBITDA is defined as EBITDA excluding (1) non-cash compensation expense, (2) non-cash impairment charges, (3) gain/loss on disposal of assets, (4) severance expenses, (5) litigation settlements, contingencies and legal fees for certain patent litigation, (6) acquisitions and dispositions income or expense (including with respect to changes in fair value of contingent consideration), and (7) one-time items.

Adjusted Net Income is defined as net income (loss) from continuing operations excluding (1) non-cash compensation expense, (2) non-cash impairment charges, (3) gain/loss on disposal of assets, (4) severance expenses, (5) litigation settlements, contingencies and legal fees for certain patent litigation, (6) acquisitions and dispositions income or expense (including with respect to changes in fair value of contingent consideration), (7) one-time items, (8) the effects to income taxes of the aforementioned adjustments, and (9) any excess tax benefit or expense associated with stock-based compensation recorded in net income in conjunction with FASB pronouncement ASU 2016-09.

Adjusted Net Income per share is defined as Adjusted Net Income divided by the adjusted weighted average diluted shares outstanding. For periods which the Company reports GAAP loss from continuing operations, the effects of potentially dilutive securities are excluded from the calculation of net loss per diluted share from continuing operations because their inclusion would have been anti-dilutive. In periods where the Company reports GAAP loss from continuing operations but reports positive non-GAAP Adjusted Net Income, the effects of potentially dilutive securities are included in the denominator for calculating Adjusted Net Income per share. There were no GAAP losses recorded in any periods in this report.

LendingTree endeavors to compensate for the limitations of these non-GAAP measures by also providing the comparable GAAP measures with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the non-GAAP measures. These non-GAAP measures may not be comparable to similarly titled measures used by other companies.

One-Time Items

Adjusted EBITDA and Adjusted Net Income are adjusted for one-time items, if applicable. Items are considered one-time in nature if they are non-recurring, infrequent or unusual, and have not occurred in the past two years or are not expected to recur in the next two years, in accordance with SEC rules. For the periods presented in this report, there are no adjustments for one-time items.

Non-Cash Expenses That Are Excluded From LendingTree's Adjusted EBITDA and Adjusted Net Income

Non-cash compensation expense consists principally of expense associated with the grants of restricted stock, restricted stock units and stock options. These expenses are not paid in cash and LendingTree includes the related shares in its calculations of fully diluted shares outstanding. Upon settlement of restricted stock units, exercise of certain stock options or vesting of restricted stock awards, the awards may be settled on a net basis, with LendingTree remitting the required tax withholding amounts from its current funds.

Amortization of intangibles are non-cash expenses relating primarily to acquisitions. At the time of an acquisition, the

intangible assets of the acquired company, such as purchase agreements, technology and customer relationships, are valued and amortized over their estimated lives. Amortization of intangibles are only excluded from Adjusted EBITDA.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

The matters contained in the discussion above may be considered to be "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Those statements include statements regarding the intent, belief or current expectations or anticipations of LendingTree and members of our management team. Factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include the following: adverse conditions in the primary and secondary mortgage markets and in the economy, particularly interest rates; default rates on loans, particularly unsecured loans; demand by investors for unsecured personal loans; the effect of such demand on interest rates for personal loans and consumer demand for personal loans; seasonality of results; potential liabilities to secondary market purchasers; changes in the Company's relationships with network lenders, including dependence on certain key network lenders; breaches of network security or the misappropriation or misuse of personal consumer information; failure to provide competitive service; failure to maintain brand recognition; ability to attract and retain consumers in a cost-effective manner; the effects of potential acquisitions of other businesses, including the ability to integrate them successfully with LendingTree's existing operations; accounting rules related to contingent consideration and excess tax benefits or expenses on stock-based compensation that could materially affect earnings in future periods; ability to develop new products and services and enhance existing ones; competition; allegations of failure to comply with existing or changing laws, rules or regulations, or to obtain and maintain required licenses; failure of network lenders or other affiliated parties to comply with regulatory requirements; failure to maintain the integrity of systems and infrastructure; liabilities as a result of privacy regulations; failure to adequately protect intellectual property rights or allegations of infringement of intellectual property rights; and changes in management. These and additional factors to be considered are set forth under "Risk Factors" in our Form 10-Q for the period ended June 30, 2017, our Annual Report on Form 10-K for the period ended December 31, 2016 and in our other filings with the Securities and Exchange Commission. LendingTree undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results or expectations.

About LendingTree, Inc.

LendingTree, Inc. (NASDAQ: TREE) operates the nation's leading online loan marketplace and provides consumers with an array of online tools and information to help them find the best loans for their needs. LendingTree's online marketplace connects consumers with multiple lenders that compete for their business, empowering consumers as they comparison-shop across a full suite of loans and credit-based offerings. Since its inception, LendingTree has facilitated more than 65 million loan requests. LendingTree provides access to its network of over 450 lenders offering home loans, home equity loans/lines of credit, reverse mortgages, personal loans, auto loans, small business loans, credit cards, student loans, and more.

LendingTree, Inc. is headquartered in Charlotte, NC and maintains operations solely in the United States. For more information, please visit www.lendingtree.com.

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